Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by Dedric Terry on Fri, 08 Feb 2008 03:47:14 GMT

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Trade shows seem to be losing too much ground to the net. Just quicker and cheaper to reach customers that way than setting up a booth for mainly other companies to walk by.

My guess anyway...

On 2/7/08 9:18 PM, in article 47abca08\$1@linux, "James McCloskey" <excelsm@hotmail.com> wrote:

>

- > http://www.appleinsider.com/articles/08/02/07/apple_pulls_ou t_of_2008_nab_conf
- > erence.html

>

- > http://translate.google.com/translate?u=http%3A%2F%2Fwww.set teb.it%2Fcontent%2
- > Fview%2F3391&langpair=it%7Cen&hl=it&ie=UTF-8

>

Subject: Wow, Apple and Avid Technology pull out of NAB. Posted by excelar on Fri, 08 Feb 2008 04:18:32 GMT View Forum Message <> Reply to Message

http://www.appleinsider.com/articles/08/02/07/apple_pulls_ou t_of_2008_nab_conference.html

http://translate.google.com/translate?u=http%3A%2F%2Fwww.set teb.it%2Fcontent%2Fview%2F3391&langpair=it%7Cen&hl=i t&ie=UTF-8

Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by Chris Ludwig on Fri, 08 Feb 2008 04:57:25 GMT View Forum Message <> Reply to Message

Hi Dedric.

Yes probably the case with Apple. I think Apple in general just don't need of every do trade shows.

They already have MacWorld and with Apple stores and resellers you can pretty much find out or see anything you want so not much point.

For Avid it was probably the utter lack of a something worth while to show. Both Premiere, Final Cut and even Vegas are kicking their ass. They have upgrade and support policies that make Waves and Digi seem like Reaper in comparison.

Unlike Digi they do not have stable and compatible software hardware for any current PC or MAC sense like version 5.2.

Premiere and Final Cut are sooo far ahead of them at this point it's silly.

Chris

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>>

>>

>

Chris Ludwig

ADK

chrisl@adkproaudio.com <mailto:chrisl@adkproaudio.com> www.adkproaudio.com <http://www.adkproaudio.com/> (859) 635-5762

Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by Dedric Terry on Fri, 08 Feb 2008 05:39:35 GMT View Forum Message <> Reply to Message

Hi Chris,

I've heard speculation from video producers that Avid is putting more into their road show than trade shows, but there is also the minor issue of decreased earnings and bringing on a new CAO to forge a new direction for the company. I think they see the writing on the wall - they may be established, but they aren't gaining new ground - just maintaining, barely.

Yes, you are right, FCP is kicking their butts royally. Avid rooms are being bypassed for FCP on bigger and bigger projects here in the corporate and advertising markets.

```
Regards,
Dedric
```

>>> %2

On 2/7/08 9:57 PM, in article 47abe3f7\$1@linux, "Chris Ludwig"

```
<chrisl@adkproaudio.com> wrote:
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>>> >>> >>

Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by Neil on Fri, 08 Feb 2008 06:20:12 GMT

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I'm gonna disagree... don't forget this is the NAB, not the AES or the NAMM show. I think it's: a.) Avid/Digi thinks they have the broadcast market locked-up, so why bother going to the show, especially when a lot of TV groups are now just sending engineers from each station or perhaps even just the VP of engineering for the entire group. IOW if they can't get the production guys in front of their stuff, why bother? The engineering types aren't going to be impressed with what it can

do. And from Apple's point of view: b.) If Avid's not going, why should we worry about it? We'll just go after them on a cost basis (Final Cut Pro vs. various Avid permutations are about the ONLY instance where Apple can compete on a price-for-performance basis!)

Neil

Chris Ludwig <chrisl@adkproaudio.com> wrote:>Hi Dedric, >Yes probably the case with Apple. I think Apple in general just don't >need ot every do trade shows.

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>
>Chris Ludwig
>ADK
>chrisl@adkproaudio.com <mailto:chrisl@adkproaudio.com>
>www.adkproaudio.com <a href="http://www.adkproaudio.com/">http://www.adkproaudio.com/>
>(859) 635-5762
```

Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by Dedric Terry on Sat, 09 Feb 2008 06:44:59 GMT View Forum Message <> Reply to Message

Anyone hear the rumor from more than one independant source that Apple might be (or may have already) selling it's Pro Apps division (Thompson/Grass Valley being the rumored buyer).

Again, just a net rumor, so it might have been started by Sasquatch, or those guys that mess with Sasquatch on the beef jerky commercials.

Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by Jamie K on Sat, 09 Feb 2008 08:06:02 GMT

I haven't heard that one, Dedric. What's the source on that?

I'd be surprise if it were true. Apple sells a lot of their priciest hardware based on having production-ready software available. It makes the Mac a viable platform for the media production market, a market where people spend for speed. Jobs is also into that market from other angles, with Pixar and as a distributor of content via iTunes. It all fits together.

But if it were true, it would be interesting if the new company would port the Pro Apps to Linux...

Cheers, -Jamie

www.JamieKrutz.com

James McCloskey wrote:

- > Damn, I hope not. Anything can happen. Apple sure seem to be cutting back
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Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by excelav on Sat, 09 Feb 2008 08:53:38 GMT View Forum Message <> Reply to Message

Damn, I hope not. Anything can happen. Apple sure seem to be cutting back on things like FW, maybe this is a sign.

Dedric Terry cherry@keyofd.net> wrote:

>Anyone hear the rumor from more than one independant source that Apple might >be (or may have already) selling it's Pro Apps division (Thompson/Grass >Valley being the rumored buyer).

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Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by Dedric Terry on Sat, 09 Feb 2008 16:18:45 GMT View Forum Message <> Reply to Message

Here's the original source from this week:

http://provideocoalition.com/index.php/fcapria/story/apple_a vid_and_nab/

and another from the same author, though earlier last year: http://www.capria.tv/2007/09/21/apple-looking-to-sell-proapp s-division-probably-not/

It may just be fueled, or even originated simply on Apple's (then rumored, now confirmed) pull out from NAB (which likely means nothing in and of itself).

I could see it from a pure business standpoint in that Apple's mainstay really is products like the iPod, iTunes, iPhone, etc. The pro market is a boost in reputation, but likely doesn't compare to iTunes sales. However, as you noted, Apple is about selling a package, and to split a pro package doesn't make sense on its' own. Rumors are what they are - rumors. ;-)

Dedric

On 2/9/08 1:06 AM, in article 47ad6238@linux, "Jamie K" <Meta@Dimensional.com> wrote:

> I haven't heard that one, Dedric. What's the source on that?
> I'd be surprise if it were true. Apple sells a lot of their priciest
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Page 7 of 32 ---- Generated from The PARIS Forums

> www.JamieKrutz.com

>

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>>>

>>

Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by TCB on Sat, 09 Feb 2008 16:41:10 GMT

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Haven't heard that rumor, but I'm out of the loop these days. That said, it makes some business sense. Apple has long since hitched its business wagon to consumer products, the high end stuff might be taking up a lot of time/effort for marginal returns. Who knows? Just be sure to buy a new iPhone ASAP.

TCB

Dedric Terry dterry@keyofd.net> wrote:

- >Anyone hear the rumor from more than one independant source that Apple might >be (or may have already) selling it's Pro Apps division (Thompson/Grass >Valley being the rumored buyer).
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Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by excelav on Sat, 09 Feb 2008 21:08:51 GMT View Forum Message <> Reply to Message

Many times there is some truth to the rumors. I see through the anti Mac bias in this article of minimizing Apples importance to NAB, and the kool-Aid comment and the employees are getting ready to abandon ship stuff, also a bit of a bash of FCP, which makes me suspicious. There are people that still want to belittle Apple as being a toy company with their mickey mouse computers, not a serious computer company. At the same time this article could be true.

I don't know why Apple would do this, it's not like they need the money, but if they are losing money, I guess they would sell. So will they sell off QuickTime also? Unfortunately many times these rumors end up being true. Apple has been making moves that are geared towards consumer products.

Apple did stop development on Claris Works (Apple Works). Apple did spin off FileMaker Pro, Apple also damaged iMovie by dumbing it down, so anything is possible. I guess it's time to buy the latest versions of FCP and Logic before the prices go way up.

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Dedric Terry <a href="mailto:chick-wrote:">dterry@keyofd.net> wrote:</a>
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Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by rick on Sun, 10 Feb 2008 00:19:58 GMT

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first, i'm not bashing apple as they are not doing what any large company does (or did) when buying another company...do what you can minimally to maximize profits then sell.

On 10 Feb 2008 07:08:51 +1000, "James McCloskey" <excelsm@hotmail.com> wrote:

>Many times there is some truth to the rumors. I see through the anti Mac
>bias in this article of minimizing Apples importance to NAB, and the kool-Aid
>comment and the employees are getting ready to abandon ship stuff, also a
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Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by Dedric Terry on Sun, 10 Feb 2008 02:39:19 GMT View Forum Message <> Reply to Message

True - there was a bit of bashing to the article which doesn't help credibility. The only credibility it might have is that it's a video editor blog (I believe), but even that is suspect.

From a purely business standpoint, I can see it making sense - Apple really doesn't need FCP, Logic or the pro market to thrive, and may just see a way to streamline and do what they do even better, esp. if they are being chased by Thompson to buy it, rather than seeking to unload it. FCP is hardly a marginal success (more like a massive success) but that's how we would see it - to consumers it's pretty much an unknown (just as are Avid, Cubase, Quantel, ProTools, the idea of audio/video editing in general, etc).

When it comes to long term profitability most every company has to look at the larger consumer and hobby market as the pro market (as in audio/video production, not corp/business in general) is just way too small to make a ripple in the ocean of consumer and business sales. That's not a knock of the consumer products in the least - Apple has an impressive and highly successful line, and I'm not saying Mac Pros are "consumer" systems since they cover the bases from consumer to high end easily, where FCP just isn't a consumer app by any stretch, even FCLE is more than an average consumer

needs.

Actually if Thompson/Grass Valley were to buy the division, I would kind of fear for Logic's future (not FCP's though), but that's one speculation built on top of a wild rumor, which is a bit like bull riding on a glacier. ;-)) Fun to speculate, but hardly meaningful unless someone signs on the dotted line and Apple prints it on the website's front page.

Regards, Dedric

On 2/9/08 2:08 PM, in article 47ae0853\$1@linux, "James McCloskey" <excelsm@hotmail.com> wrote:

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Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by excelar on Mon, 11 Feb 2008 10:43:02 GMT

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I just read that Apple has a big press conference at the end of the month. They may be headed in a different direction. Apple has dropped FW from products. They dropped Computer from their name, which people thought they wanted to be thought of as a consumer products company. Fasten your seat belts, I have a feeling it's about to get bumpy.

Maybe all the time it took them to get Logic 8 out, took a toll on them. Once again, the big companies can sell a lot more stuff to the masses then they can to a few pro and semi pro musicians / video guys.

Dedric Terry dterry@keyofd.net> wrote: >Hi Chris, >I've heard speculation from video producers that Avid is putting more into >their road show than trade shows, but there is also the minor issue of >decreased earnings and bringing on a new CAO to forge a new direction for >the company. I think they see the writing on the wall - they may be >established, but they aren't gaining new ground - just maintaining, barely. >Yes, you are right, FCP is kicking their butts royally. Avid rooms are >being bypassed for FCP on bigger and bigger projects here in the corporate >and advertising markets. > >Regards, >Dedric >On 2/7/08 9:57 PM, in article 47abe3f7\$1@linux, "Chris Ludwig" ><chrisl@adkproaudio.com> wrote: > >> Hi Dedric. >> Yes probably the case with Apple. I think Apple in general just don't >> need ot every do trade shows. >> They already have MacWorld and with Apple stores and resellers you can >> pretty much find out or see anything you want so not much point. >>

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>>>
>>> http://www.appleinsider.com/articles/08/02/07/apple pulls out of 2008 nab co
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>>> erence.html
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>>> http://translate.google.com/translate?u=http%3A%2F%2Fwww.set teb.it%2Fcontent
>>>> %2
>>>> Fview%2F3391&langpair=it%7Cen&hl=it&ie=UTF-8
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Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by Aaron Allen on Mon, 11 Feb 2008 13:26:20 GMT View Forum Message <> Reply to Message

FW... as in firewire?

AA

"James McCloskey" <excelsm@hotmail.com> wrote in message news:47b018a6\$1@linux...

>

- > I just read that Apple has a big press conference at the end of the month.
- > They may be headed in a different direction. Apple has dropped FW from

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Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by Jamie K on Mon, 11 Feb 2008 17:03:07 GMT View Forum Message <> Reply to Message

I don't expect Apple to exit the pro audio/video markets. Vertical integration has worked very well for them.

Back when I was writing for MacWEEK, Apple dropped out of NAMM one year. Which is to say they didn't have a booth. But they did have reps wandering around the show, and there were Macs in other booths. It didn't amount to them leaving the pro audio market.

So it's not unknown for them to skip having a booth at a major trade show. It may mean there are no big announcements this year for that market, no completely new products. And since Avid doesn't have a booth, there's less pressure for Apple to do so.

Announcements Apple had been rumored to make at NAB included a new

descendant of Shake, a high end version of FCP, and the next Macbook Proupdate. And maybe blu-ray support in DVD Studio Pro.

Shake's features are already making their way into Motion. I have doubts that there will be a "high-end" FCP - FCP itself just keeps getting better and better. Blu-ray support in DVD Studio Pro will probably will be added whenever Apple offers the option of Blu-ray drives on Macs. For those who need it, third party drives and burning software are out now.

The next Macbook Pro update will most likely be a typical quiet launch on a Tuesday (similar to the recent announcement of the updated iPhone and iPod Touch, and before that the announcement of new Mac Pros a few weeks before MacWorld Expo). That will probably happen within the next month or so. Expected changes include a slight speed bump, Penryn chip set, updated graphics, LED backlighting support in the 17", and a multi-touch trackpad like the Air.

The next Apple press conference is most likely about 3rd party developer support for the iPhone.

Switching from FW to USB on the iPod was probably a cost saving measure that also made it more accessible to more people. Not every computer has FW.

Not putting FW on the Macbook Air is a more curious choice, but that may be more about market positioning, (serving the needs of a very specific market), while not stealing sales from the more expensive Macbook Pro models. Plus it's one more (probably minor) way of making it smaller and lighter and hitting the weight target.

That's how I read the news and rumors right now. We shall see.

Cheers,
-Jamie
www.JamieKrutzcom

James McCloskey wrote:

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Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by excelav on Mon, 11 Feb 2008 20:05:50 GMT View Forum Message <> Reply to Message

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Jamie K <Meta@Dimensional.com> wrote:

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Subject: Re: Wow, Apple and Avid Technology pull out of NAB. Posted by Jamie K on Mon, 11 Feb 2008 20:20:32 GMT View Forum Message <> Reply to Message

James McCloskey wrote:

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- > and they didn't put FW on their latest product, MacBook Air.

Right, the iPod thing was probably to standardize on USB since that's a port that both Macs and MSWindows boxes all have. The Air thing was probably what I mentioned below.

It seems like

> they are going away from more pro features.

I don't see a trend there.

www.JamieKrutz.com

Cheers,
-Jamie

To the contrary, they recently updated the Mac Pro desktop machines. They just released a free pro apps update.

> My guess is, the big announcement will be new iPhones and new carriers.

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Posted by excelar on Tue, 12 Feb 2008 02:39:38 GMT
View Forum Message <> Reply to Message
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